

INFORMATION BY THE COMPANY

Beta Systems achieves best operating result since its IPO

- Significant increase in EBIT to €5.8 million
- High-margin software license and services business grows by around 6.9% and 14.9% respectively
- Positive outlook for fiscal 2008 affirmed
- Beta Systems celebrates “25 Years of High Tech and Innovation“

Berlin, March 20, 2008 – Beta Systems Software AG (BSS, ISIN DE0005224406) has achieved an EBIT of €5.8 million (2006: €15.6 million) which is the best operating result since its IPO. The Berlin-based software supplier has thus clearly exceeded breakeven after the high losses in previous years.

In 2007, revenue from the software licenses and services business climbed 6.9% to €29.0 million (2006: €27.1 million) and 14.9% to €14.5 million (2006: €12.6 million) respectively. Total revenues fell to €88.6 million (2006: €96.6 million) owing to the scheduled downsizing of the hardware business. Adjusted for the hardware effect, revenues advanced 0.8% in a year-on-year comparison. The reasons for the good result were the company’s concentration on the high-margin software license and services business, an optimized cost structure and the consistent implementation of measures to enhance sales operations.

Key financial data in fiscal 2007

- Significant increase in EBIT to €5.8 million (2006: €15.6 million)
- License revenues climb 6.9% to €29.0 million (2006: €27.1 million)
- Services revenues grow by 14.9% to €14.5 million (2006: €12.6 million)
- In line with planning, total revenues fall to €88.6 million (2006: €96.6 million)

“We have clearly achieved our goals in 2007 and have thus created a sound basis for us to grow successfully and to raise our profitability in the years ahead”, commented Kamyar Niroumand, Chief Executive Officer of Beta Systems Software AG.

Solution Provider with 25 Years’ Experience

Beta Systems is celebrating its 25th anniversary this year under the slogan “25 Years of High Tech and Innovation”. The Berlin-based software supplier can look back on 25 eventful and innovative years. Kamyar Niroumand, CEO of Beta Systems Software AG, described his company’s key to success: “For a software house to maintain its position in the market for a quarter of a century is no mean feat. The recipe for success of our founders was innovation and quality. This hasn’t changed in 25 years, and we continue to consistently tailor our product strategy to the IT requirements of our customers. That’s the secret.”

Outlook for Fiscal 2008

With order books remaining healthy and a slight growth in revenues, the Management Board expects an EBIT margin in the upper single-digit range and a double-digit EBITDA margin in fiscal 2008. The prerequisite for this is profitability in all three business segments. Beta Systems anticipates that it will achieve sustained profit growth through concentration on its software license and services business, expanding customer relationships, above all in the financial services sector and industry at large, building up its global partner business and through the consistent implementation of its Beta 4Agility product and sales strategy.

Online Financial Results Press Conference

More details will be released and explained by Management on March 20, 2008, at 10 a.m. in an online financial results press conference. The complete 2007 Annual Report has been published at www.betasystems.de under the Investor Relations/Financial Reports heading.

End of the press release

Beta Systems Software AG – Agility Integrated

Beta Systems Software AG Berlin (Prime Standard: BSS, ISIN DE0005224406) develops high-profile software products and solutions for the secure and efficient processing of large data volumes. The core businesses of Beta Systems are document processing and IT user management data processing in data centers and compliance solutions. In addition, the Beta 4Agility suite offers large companies new integration products to enhance their agility in IT and business processes. These products simplify the automation of data and document processing and raise the security level and performance of IT.

Beta Systems was founded in 1983, has been a listed company since 1997, and has a workforce of more than 600 employees. The company's principal place of business is Berlin. Beta Systems has Centers of Competence in Augsburg, Cologne and Calgary, as well as 17 group companies worldwide and cooperations with numerous partner companies. With more than 3,000 running installations, it has a customer base of more than 1,300 major companies from the sectors of financial services and IT service providers and industry at large in Germany, Europe and the USA.

More information on the company and its products can be found under www.betasystems.de

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